

Pearsall, Dilley & Cotulla, Texas



# A LETTER TO OUR ADVERTISERS,

No big sales pitch, just a few facts.

The "Award Winning" Frio-Nueces Current newspaper has become essential reading each week for thousands of families in Frio and La Salle counties. In short, the news and advertising information contained in each issue makes us the most informative source available for events in our area. We pride ourselves on being an information source that readers cannot afford to be without.

We are proud to say that we have been honored with multiple awards for journalism, design, advertising, as well as being recognized numerous times as the top newspaper in our division at the Texas Press Association and South Texas Press Association Better Newspaper Contests.

We offer our advertisers the unique opportunity of reaching an audience that lies within a 75-mile stretch of IH-35, and we are the largest circulating newspaper between Laredo and San Antonio, encompassing Pearsall, Dilley, Cotulla, Moore, Bigfoot, Encinal and Fowlerton in Frio and La Salle counties.

This media kit includes valuable tools that will be helpful in choosing the right ad for you and your business. If you would like to discuss your advertising plans or simply want additional information, please feel free to call us. We will be happy to help you with any of your needs.

Sincerely,
The Staff of the Frio-Nueces Current



# PHYSICAL ADDRESS: CONTENTS:

321 E. San Marcos Pearsall, Texas 78061

Pearsall, Texas 7806

MAILING ADDRESS:

P.O. Box 1208 Pearsall, Texas 78061

PHONE NUMBER:

(830) 334-3644

**FAX NUMBER:** 

(830) 334-3644

**EMAIL ADDRESSES:** 

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Leonard "Lonnie" Herrera - Production Manager lherrera@fncnow.com

Amanda Brown-Snowden - Staff Writer asnowcreative@gmail.com

April Betancourt - Office Clerk

#### **WEBSITE:**

www.frio-nuecescurrent.com

#### **SOCIAL MEDIA:**

https://www.facebook.com/frionuecescurrent/



CIRCULATION & DISTRIBUTING **P4** RATE CARD **P5 DISPLAY ADVERTISING** PRICES & AD SIZES **P6** SPECIAL SECTION ADVERTISING **P7** TABLOIDS & MAGAZINES SPECIAL SECTION ADVERTISING **P8** MAVERICK POSTER & **BROADSHEET SPECIALS** SPECIAL SECTION ADVERTISING **P9** SIGNATURE PAGES SPECIAL SECTION ADVERTISING P10 SPORTS PACKAGE SPECIAL RATES **ONLINE ADVERTISING** P11 **CLASSIFIED ADVERTISING** P12 SUBSCRIPTION RATES

# SERVING A 75-MILE STRETCH OF IH-35

CREDIT APPLICATION

REACHING A POPULATION
OF 27,500 READERS IN
FRIO & LA SALLE COUNTIES
THROUGH PRINT & ONLINE
SERVICES

P13-14



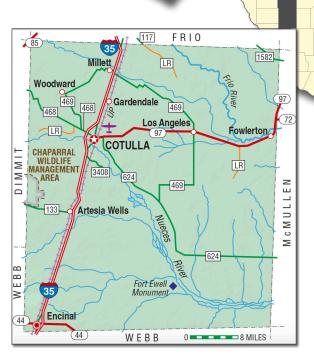
# **CIRCULATION:**

# 2,500 CIRCULATION

One of the oldest circulating newspapers in Texas, the 127-year old Frio-Nueces Current serves the citizens of Pearsall, Dilley, Cotulla, Moore, Bigfoot, Derby, Encinal and Fowlerton in Frio & La Salle Counties.







# **OUR READERS:**

Bigfoot

Schattel

Frio County © Texas Almanac

Goldfinch

PEARSALL

Dille

# ZIP CODES & TOWNS

Pearsall	78061
Dilley	78017
Cotulla	78014
Moore	78057
Bigfoot	78005
Encinal	78019
Fowlerton	78021



# RATE CARD:

# **ROP/ Display Pre-Print Rates:**

OPEN RATE: \$9.50 per column inch

No agency discounts or special rates for classified.

**CHARITABLE RATE: \$6.75** 

**DEADLINE:** 

Monday, before 5 p.m.

DEADLINES FOR CANCELLING ADVERTISING ARE THE SAME.

## **Classifieds Display Ads**

Businesses that have something to sell or a service they offer. **\$9.25**/inch

Real Estate Display

\$9.25/inch

#### Run it until it sells - Automotive

For private individuals who have one car, truck, boat or ATV for sale. They can run the ad for 2 weeks at \$29.99. After two weeks the client must call in every two weeks to continue to run the ad. If vehicle is not sold within 3 months, the vehicle price needs to be reduced.

\$29.99

#### **Employment - Line Ads**

Local businesses looking for help wanted.

\$29.99/minimum of 2 weeks, 50 words or less.

50c per word after that.

## **Garage Sales**

\$10.00 up to 15 words, 35c per word after that.

### **Policy**

#### General Policies

All advertising copy submitted is subject to rejection or cancellation at any time by the Frio-Nueces Current for any reason consistent with the newspaper's policy. Frio-Nueces Current is not responsible for errors in copy beyond the actual value of space occupied by such errors, nor for the omission of advertising. In the event of errors, The Current is glad to submit a letter of correction to be posted in the business concerned, but shall not be financially liable for any account where items are sold at the incorrect price.

The Current sells premium position advertising for 25% above cost of advertisement. Premium positioning refers to placement on a specific page, not positioning on that page. All other position requests will be taken into consideration and complied with whenever possible.

The Current will not accept ads with a requirement that an accompanying release be used as a news story. However, releases and other information will be considered on their merits for possible publication as news stories.

Advertiser and advertising agency will indemnify and hold harmless Frio-Nueces Current, its officers, agents, employees and contractors, for all contents supplied to publisher, including text, representations and illustrations of advertisements printed, and for any claims arising from contents including, but not limited to, defamation, invasion of privacy, copyright infringement, plagarism, and in the case of a pre-printed insert, deficient postage.

#### Credit Policies

All advertising is payable upon placement unless credit has been approved by the business office. Political, entertainment and charitable ads are to be paid in advance.

A charge of \$35 will be made for a check returned for insufficient funds.

# **Published Every Thursday**

#### Classified Line Ads

For individuals or businesses that have something to sell, service to offer, houses for rent/sale/lease.

\$14.99/30 words or less, 35c per word after that.

# **Legal Notices**

**\$.35**/word

#### **Service Directory**

**\$25.00** (4 week commitment)

#### **Pre-Printed Insert Rates**

\$60 to \$65 per thousand, depending on size.

#### **Color Rates**

The minimum size ad accepted for color is 32 column inches. The charge for color is on one page. Multiple page color ads are charged per page.

Full color: \$149

#### **Bulk Annual Contracts available**

Open Rate: \$9.50	2022 Contract Rate	% Discount
\$3,000	\$7.60	20
\$4,000	\$7.50	21
\$5,000	\$7.41	22
\$6,500	\$7.31	23
\$8,000	\$7.22	24
\$10,000	\$7.12	25
\$12,000	\$7.03	26
\$15,000	\$6.93	27
\$18,000	\$6.84	28
\$22,000	\$6.74	29
\$25,000	\$6.65	30
\$30,000/over	\$6.18	35

**Note:** All revenue spent with the Frio-Nueces Current will count toward fulfillment of Bulk Contract rates: print, special sections, online, etc. However Bulk Rate contracts apply to ROP (run of paper) advertising only. Rates for color, special sections and special placement like front page banners and sponsorships do not qualify for discounted rates.



# **DISPLAY ADVERTISING:**

TWO COLUMN PRICING COLUMN X- INCHES	PRICE
2x2	\$38.00
2x3	\$57.00
2x4	\$76.00
2x5	\$95.00
2x6	\$114.00
2x7	\$133.00
2x8	\$152.00

# 

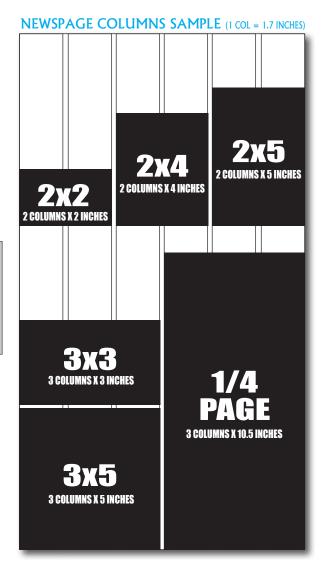
# THREE COLUMN PRICING

COLUMN X- INCHES	PRICE
3x3	\$85.50
3x4	\$114.00
3x5	\$142.50
3x6	\$171.00
3x7	\$199.50
3x8	\$228.00
3x9	\$256.50
1/4 Page	\$299.25
(3 col. x 10.5")	

FULL COLOR: Additional \$149

\$598.50

\$1,197.00







1/2 Page (6 col. x 10.5")

Full Page

(6 col. x 21")



# **SPECIAL SECTION ADVERTISING:**

## WHAT IS A TABLOID?

A tabloid is a special section tab-sized pullout edition that commemorates area events. Tabs measure 5 columns x 11 inches.

DRICE

## TABLOID AD PRICING:

SI7F

SILE	PRICE
1/8 Page	\$75.47
(5" x 2.5")	
1/4 Page	\$150.94
(5" x 5.6")	
1/2 Page	\$301.88
(5 col. x 5.6")	
Full Page	\$603.75
(5 col. x 10.9")	

# FULL COLOR: Additional \$149

## WHAT IS A MAGAZINE?

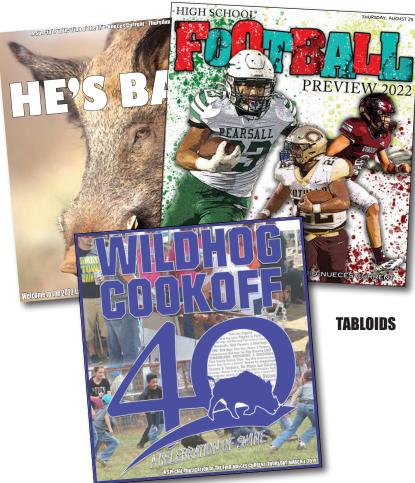
A magazine is a special glossy, full color 8 1/2"x11" print edition that showcases local hunting and our healthcare specialists.

## **MAGAZINE AD PRICING:**

SIZE PRICE
MAGAZINE AD SIZES ARE IN ACTUAL INCHES

Inside Front/Back Page	\$1,200
Business Ad	\$65
1/8 Page (3.9" x 2.4")	\$125
1/4 Page (3.9" x 5.05")	\$230
1/2 Page (8" x 5.05")	\$430
Full Page	\$820

(8" x 10.17")







# **SPECIAL SECTION ADVERTISING:**

## WHAT IS THE MAVERICK POSTER?

The Maverick poster commemorates the Pearsall football teams and measures a full 2 feet x 3 feet in size. A full 15% of all poster proceeds benefit the Pearsall athletic booster club.

## MAVERICK FOOTBALL POSTER PRICING:

SIZE POSTER AD SIZES ARE IN	PRICE ACTUAL INCHES
3"x3"	\$250
6"x4"	\$400
6"x8"	\$650
Call for special sizes	

#### WHAT IS BROADSHEET?

A broadsheet special is a regular newspaper print-sized pullout section published separate from the newspaper.

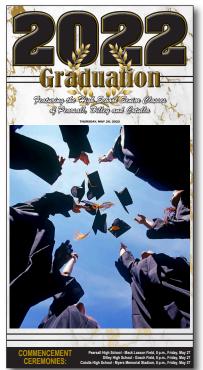
## **BROADSHEET SPECIAL AD PRICING:**

X- INCHES	PRICE
2x2	\$42.00
2x3	\$63.00
2x4	\$84.00
2x5	\$105.00
3x3	\$94.50
3x4	\$126.00
3x5	\$157.50
1/4 Page (3 col. x 10.5")	\$303.75
1/2 Page (6 col. x 10.5")	\$661.50
Full Page (6 col. x 21")	\$1,323.00





**MAVERICK POSTER** 





**BROADSHEET SPECIAL SECTIONS** 

FULL COLOR: Additional - \$149



# SPECIAL SECTION ADVERTISING:

#### WHAT IS A SIG PAGE?

A sig page is a special 1 to 2 page commemorative special honoring local events or holidays. Ads are usually smaller business card sizes with messages acknowledging the respective occasion.

## SIG PAGE AD PRICING:

1 AD \$25.00

FULL COLOR: Additional - \$149



# WHAT IS THE FOOTBALL SIG PAGE?

The football sig page honors each of the three local schools in the coverage area and runs the length of the football season (11 weeks). The page features 3 players each week and features the games for that week as well.

#### **FOOTBALL SIG PAGE PRICING:**

1 AD \$25 x 11 weeks = \$275

FULL COLOR: Additional - \$149





# SPECIAL SECTION ADVERTISING:

#### SPORTS PACKAGE SPECIAL ADVERTISING RATES:

We are offering reduced pricing for those who choose to advertise in each of our sports specials (2022 Football Preview, 22 Football Sig Page & the 22 Maverick Football Poster) that run in the *Current*. Advertisers will receive a 15% discount on a football preview ads and a 20% discount on an ad in the football sig page by purchasing an ad in all three specials.

### FOOTBALL PREVIEW SPECIAL PRICING:

Reg. Full page - \$603.75 - Discounted price (advertise in all 3) - \$513.19

Reg. Half pg - \$301.88 - Discounted price (All 3) - \$256.60

Reg. 1/4 pg - \$150.94 - Discounted price (All 3) - \$128.30

(Color is an additional \$149)

#### **FOOTBALL SIGNATURE PAGE:**

\$25/wk for 11 weeks - \$275 - Discounted price (All 3) - \$220

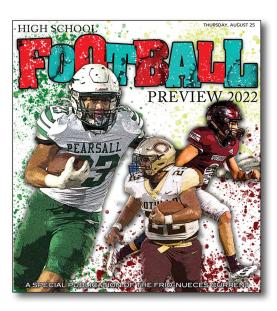
Runs duration of football regular season

#### **MAVERICK POSTER:**

6"x8" Ad - \$650

6"x4" Ad - \$400

3"x3" Ad - \$250









# **ONLINE ADVERTISING:**

#### **CURRENT WEBSITE**

The Frio-Nueces Current website sees average monthly site traffic of 12,000 page views and 5,700 visitors. Online ads are available in several sizes.

# **ONLINE PRICING:**

Ad size are in pixels. Small display ad is 180x90 Medium display ad is 300x300 Large display ad is 300x600







# 

Placed above and below e-edition.



# Small \$75

Small...**\$75**Medium...**\$100**Large...**\$150** 



# **CLASSIFIED ADVERTISING:**

Deadline for all classified: Monday before 5 p.m.

# **Classified Line Ads**

Ads for individuals or businesses that have something to sell, a service to offer, houses for rent/sale/lease.

\$14.99 for 30 words or less; 35c per word after that.

# **Legal Notices**

Public Notices, Bid Notices, Auctions, Estate Sales, Notice to Creditors, Citations, etc. \$.35/word

# **Service Directory**

**\$25.00** (4 week commitment)

## **Pre-Printed Insert Rates**

\$60 to \$65 per thousand, depending on size. We do not print inserts. Inserts must be turned in a week before they are scheduled to run.

# Job Openings (Two Options)

\*Classified line ad (text only ad)

\$29.99/minimum of 2 weeks, 50 words or less. 50c per word after that.

\*Display ad that can include a logo and wording of choice. (All prices are per week)

COLUMN x- inches	PRICE
2x2	\$37.00
2x3	\$55.50
2x4	\$74.00
3x3	\$83.25
3x4	\$111.00
3x5	\$138.75

# SUBSCRIPTION RATES

Frio and La Salle Counties \$38.00/year

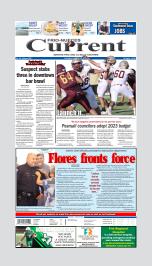
Senior Citizen-65 & older

(Frio & La Salle Counties Only) \$30.00/year

Out of Area \$44.00/year
Out of State \$48.00/year

E-Edition \$35.00/year











# **CREDIT APPLICATION**

# FRIO-NUECES CURRENT Limit Date 321 E. San Marcos Pearsall, Texas 78061 (830) 334-3644 \* Fax (830) 334-3647 Approved Company Name Partnership Corporation **Business Name Business Phone** Billing Address Type of Business How Long in Business Rent or Own Building Landlord's Name & Phone # Persons Authorized to Place Ads Social Security # Owner/Owners Residence Address Home Phone # Spouse's Name **REFERENCES** Please include all account information and loan numbers Bank Name Bank Officer **Account Number** Bank Name **Bank Officer Account Number**



www.frio-nuecescurrent.com -Trade and/or Advertisers (newspapers preferred). If no trade or advertiser references are available, list personal references. Name: Street Address State Phone # **TERMS** In consideration of any credit extended to me by FRIO-NUECES CURRENT, I hereby agree: 2. That the Minimum Payment Due within thirty (30) days from the closing date on my account each month shall be according to the Minimum Payment schedule plus any post due amounts for prior months. MINIMUM PAYMENT SCHEDULE 2. That during any monthly billing period no FINANCE CHARGE will be imposed if I pay the full new balance, shown on my most recent statement, before my next closing date. 3. That if I choose to pay less than the full new balance, a finance charge will be included on my next monthly statement, and will be computed by applying a periodic rate of one and one-half (1-1/2) percent per month (which is an ANNUAL PERCENT-AGE RATE of eighteen (18) percent on the unpaid balance. 4. The FRIO-NUECES CURRENT may limit the amount of my purchases under this agreement, 5. That if I fail to meet my obligations under this agreement, FRIO-NUECES CURRENT may declare the entire unpaid balance due and payable. If FRIO-NUECES CURRENT is required to enforce collection of my account, I agree to pay reasonable attorney's fees and actual court costs. 6. The FRIO-NUECES CURRENT may change any of the credit terms of this agreement by notice mailed to me not less than fifteen (15) days prior to the billing cycle in which the change is effective. Any credit purchase by me after the change will be my agreement that the new terms apply to my previous balance and future purchases. If I do not agree, I will give written notice to FRIO-NUECES CURRENT and pay off my outstanding balance on the terms in effect prior to the change. The above information is correct and the undersigned agrees to the credit terms set forth above. Name (printed): \_\_\_\_\_\_ Title (printed): \_\_\_\_\_ Signature: \_\_\_\_\_ Date:

Salesperson: Amount Request: